

## PHI LONG SHIPPING CO., LTD

**Edward Thinh – Sales Executive** 

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long Shipping					TOTAL FREIGHT								GRI	Fre	T/T(day)
Origin	Destination	Via	Carrier	2	0'DC	4	0'DC		40'HC	20RF	40	)RF			
for U.S base port - valid to 30 April 2014															
HCM	Baltimore,MD	via KHH	EMC	\$	2,600	\$	3,250	\$	3,300				Including	Tue/Thu	36
HCM	Portland,OR	via KHH	EMC	\$	1,631	\$	2,039	\$	2,089				Including	Tue/Thu	26-28
HCM	Newark,NJ	via KHH	EMC	\$	2,600	\$	3,250	\$	3,300				Including	Tue/Thu	36
HCM	Miami,FL	via KHH	EMC	\$	2,680	\$	3,350	\$	3,400				Including	Tue/Thu	43
HCM	Philadelphia, PA	via KHH	EMC	\$	3,118	\$	3,898	\$	3,948				Including	Tue/Thu	43
HCM	Norfolk	Direct	NYK	\$	2,400	\$	3,000	\$	3,050				Including	Wed/Thu	41/33
HCM	Savananh	Direct	NYK	\$	2,400	\$	3,000	\$	3,050				Including	Wed/Thu	37/35
HCM	Jacksonville	Direct	NYK	\$	2,400	\$	3,000	\$	3,050				Including	Thu	36
HCM	Charleston	Direct	NYK	\$	2,400	\$	3,000	\$	3,050				Including	Wed/Thu	39/38
HCM	NewYork	Direct	NYK	\$	2,400	\$	3,000	\$	3,050				Including	Wed	33
HCM	Long Beach,CA	Direct	NYK	\$	1,360	\$	1,700	\$	1,750	\$ 1,850	\$	2,000	Including	Mon	19
HCM	Long Beach,CA	via KHH	EMC	\$	1,400	\$	1,750	\$	1,800				Including	Tue/Thu	19
HCM	Oakland,CA	Direct	NYK	\$	1,360	\$	1,700	\$	1,750				Including	Mon	23
HCM	Oakland,CA	via KHH	EMC	\$	1,400	\$	1,750	\$	1,800				Including	Tue/Thu	23
HCM	Tacoma,WA	Direct	EMC	\$	1,400	\$	1,750	\$	1,800				Including	Tue/Thu	25
HCM	Atlanta,GA	via LGB	NYK	\$	3,576	\$	4,470	\$	4,520				Including	Mon	26-28
HCM	Chicago,IL	via LGB	NYK	\$	2,802	\$	3,503	\$	3,553				Including	Mon	26-28
HCM	Cleveland,OH	via WC	NYK	\$	3,462	\$	4,328	\$	4,378				Including	Mon	26-28
HCM	Dallas,TX	via WC	NYK	\$	3,142	\$	3,928	\$	3,978				Including	Mon	26-28
HCM	Denver,CO	via WC	NYK	\$	3,662	\$	4,578	\$	4,628				Including	Mon	26-28
HCM	Houston, TX	via WC	NYK	\$	2,822	\$	3,528	\$	3,578				Including	Mon	26-28
HCM	Kansas City, KS/MO	via WC	NYK	\$	3,062	\$	3,828	\$	3,878				Including	Mon	26-28
HCM	Memphis, TN	via WC	NYK	\$	3,142	\$	3,928	\$	3,978				Including	Mon	26-28
HCM	Minneapolis, MN	via Tacoma	NYK	\$	3,322	\$	4,153	\$	4,203				Including	Mon	26-28
HCM	Nashville, TN	via WC	NYK	\$	3,371	\$	4,214	\$	4,264				Including	Mon	26-28
HCM	Saint Louis, MO	via WC	NYK	\$	3,222	\$	4,028	\$	4,078				Including	Mon	26-28
HCM	Edmonton, Canada	via Van	NYK	\$	3,000	\$	3,750	\$	3,800				Including	Wed	30

for E.U base port -valid to 30 April 2014														
HCM	Hamburg	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	26
HCM	Rotterdam	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	24
HCM	Southamton	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	27
HCM	Le Harve	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	28
HCM	Antwerp	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	30
HCM	Bremerhaven	Direct	APL	\$	1,150	\$	2,300	\$	2,400			Including	Sat	34
HCM	Zeebruge	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	23
HCM	Fos-sumer	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	23
HCM	Genoa	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	25
HCM	Barcelona	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	26
HCM	Valencia	Direct	APL	\$	950	\$	1,900	\$	2,000			Including	Sat	27
HCM	Kumport, TK	Direct	APL	\$	1,000	\$	2,000	\$	2,100			Including	Sat	21
	for ASIA base port-valid to 30 April 2014													
HCM	Jakarta	Direct	ZIM	\$	220	\$	440	\$	440			Including	Tue	7
HCM	Pusan	Direct	ZIM	\$	10	\$	20	\$	20			Including	Fri/Sun	7
HCM	Incheon	Direct	ZIM	\$	10	\$	20	\$	20			Including	Fri/Sun	7
HCM	Kwangyang	Direct	SINOKO	\$	10	\$	20	\$	20			Including	Fri/Sun	5
Above rate	Above E.U rate pls subject to local charge below								Above rate Asia pls subject to local charge bel					
AMS	\$ 30 / Shipment		ENS	\$ 25	/ Shipme	ent					EBS	Included		
THC	\$ 90 / 130 / 130		THC	\$ 90 / 130 / 130						THC	\$ 90 / 130 / 130			
Bill	\$ 30 / shipment		Bill	\$ 30 / shipment					Bill	\$ 30 / shipment				
Seal	\$ 8 / unit		Seal	\$8/	unit						Seal	\$ 8 / unit		
Telex	\$ 15 / Shipment		Telex	\$ 15	/ Shipme	ent					Telex	\$ 15 / Shipr	nent	
VAT 10%			VAT 10%								VAT 10%			