



# **“MY SOAP SHOP”**

**Licensed Manufacturing & Distribution Agency**

**A GREAT BUSINESS OPPORTUNITY**



# "MY SOAP SHOP"

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## **Introduction**

We offer you the opportunity to **own your own business** ....one that can be operated on a **full or part time basis** from your **home**. But most importantly...one that has been **tried and tested** in industry and **vetted** by our chief **Industrial Chemist, Derricke Murray**.

The household products you will be making are presently manufactured by some of the largest corporations using the same raw materials and formulas ... therefore we can confidently say that all **OUR FORMULAS WORK** as well or better than any competing product out there!

**PLUS** - We have also simplified the formulations, so that **"IF YOU CAN READ , YOU CAN MAKE SOAP"**

We supply you with **step-by-step recipes** that ensure that the preparation of our range of industrial and household detergents is **quick and easy to make**.

Once you have made your first batch of product you can then sell this to your family, friends, business acquaintances, supermarkets, convenience stores and shops in the area where you stay.

If you use our brand we also guarantee your territory to ensure that our other license holders do not cross over into your territory. However if you develop your own Brand we place no restriction on where you can sell your product.

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## PRODUCT RANGE COST & MARGINS

This is what your product will COST you to make per liter with transport included

1. AIR FRESHNER	- R 4-19
2. CAR SHAMPOO	- R 3-90
3. FOAM BATH	- R 4-57
4. OVEN CLEANER	- R 1-80
5. ENJINE CLEANER	- R 5-56
6. THICKENED BLEACH	- R 4-17
7. GEN. PURPOSE CLEANER	- R 4-59
8. DISHWASHING LIQUID	- R 3-86
9. TYRE AND DASH SHINE	- R 6-90
10. BLACK DIP (drain cleaner)	- R 8-80
11. TOILET BOWL CLEANER	- R 3-98
12. LIQUID HAND SOAP	- R 7-32
13. PINE DISINFECTANT	- R 5-00
14. WINDOW CLEANER	- R 4-61
15. DRAIN CLEANER	- R 5-78
16. PINE GELL	- R 9-00
17. FAB SOFT	- R 1-90
18. HANDY - A	- R 2-27
19. BLEACH	- R 1-20
20. PAINT REMOVER	- R 9-79



Dishwashing Liquid Example

ALL THE ABOVE PRODUCTS CAN BE SOLD AT R 15-00 TO R25-00 PER 750ml OR MORE, SO YOU CAN SEE HOW HIGH YOUR PROFIT MARGIN CAN BE.

**Note:** All products on the shelf are sold in 750 ml containers. Prices based on raw materials bought in bulk from Nature's Lab.

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## **WITH THE RIGHT SUPPORT ITS EASY TO SET UP YOUR OWN BUSINESS!**

We provide you with a **"My Soap Shop"** business opportunity, without you having to obtain an expensive education or get years of experience! Being your own boss means that you will never have to answer to a boss again or have to work under someone else.

**It means that you can set the rules and the income level you want** because its all based on the amount of effort you put into your own business ...and its for a lifetime. You will never have to be satisfied with just earning a fixed monthly salary ever again!

When you retire simply sell your business to someone else and make a good capital gain on your initial investment and the hard work that you put into your business!

You **its easy to operate a "My Soap Shop"** manufacturing & distribution because were always here in the background to give you all the **free technical support and help** to run your business **whenever you need it!** When you use your own brand name you can operate anywhere you wish, there is no territory restriction. Use of "My Soap Shop" brand name is limited to your territory. We also do not charge any royalties so all the money you earn goes into your pockets. Because we buy in bulk we can supply you with your raw material requirements at the very best prices available.

You will have access to a range of the most popular household product formulations, i.e. - detergents, window cleaners, liquid and powder scourers, degreasers, floor cleaners; ammonia based household cleaners, fabric softener, dishwashing liquid, toilet cleaners, anti-freeze, etc. ...with a raw material cost from only R 3-58 to manufacture a 750ml product, there is plenty of room for you to make **great profits** .

**Yes, You can do it, and we will help you to make a success of your business!**

# **“MY SOAP SHOP”**

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**4 x GREAT “MY SOAP SHOP”  
BUSINESS OPPORTUNITIES TO  
CHOOSE FROM**



# "MY SOAP SHOP"

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1

## STANDARD MANUFACTURE & DISTRIBUTION LICENSE.

### What you get:

### We supply you with a starter kit comprising :

- (i) A regular soap manufacturing machine,
- (ii) Your beginning stock of raw materials for 100lt each of Dishwashing liquid and Handy Andy and 250 x 1lt bottles and 250 x 2 Lt bottles , an instruction manual (recipe book), assistance with labeling, branding & marketing ,
- (iii) One -on-one training at our factory in George on Manufacturing.
- (iv) The formulas to manufacture the following product range:

- HANDY ANDY
- BLEACH
- FABRIC SOFTNER
- DISHWASHING LIQUID
- FOAM BATH
- PINE GEL
- AIR FRESHNER
- CAR SHAMPOO
- GNRL PURP CLEANER

**Price: R59 000.00**

Lead time on orders is 1 to 2 weeks.

Payment Terms: 50% on placing your order and 50% when we are ready to dispatch your order. EFT transfer prior to dispatch of raw material orders.

2

## PREMIUM MANUFACTURE & DISTRIBUTION LICENSE

### What you get:

### We supply you with a starter kit comprising:

- (i) Manufacturing Equipment: 1x premium manufacturing machine 220 volt MIXING UNIT with a capacity to manufactures 200 litres/Kg per blending +/- every ½ hour, to make at least 1500 to 2000 litres of soap a day.  
2 X 200 LT. PVC DRUM,  
2 X 100 LT. PVC DRUM,  
1 X ELECTRONIC SCALE ,  
2 X TANK TROLLIES,  
2 X MEASURING TAPES.
- (ii) Beginning stock of chemicals (raw materials) to make up:
  - 200 litres Dishwashing Liquid,
  - 200 litres Handy - A and
  - 100 litres Bleach
  - 200 litres Fabric Softener.
- (iii) an instruction manual (recipe book) and
- (iv) the formulas to manufacture 15x popular sought after products.
- (iv) Marketing material comprising:
  - 1000 x Flyers
  - 1000 x Branded 1Liter containers
  - 1000 x Branded 2 Liter containers
  - 1000 x Business Cards
  - 2 x Large Sign Boards
- (v) 1 x weeks (or more as required) training comprising MANUFACTURING, PACKAGING, SALES/MARKETING PRICING, BOOKKEEPING.
- (vi) Ongoing Business Support

**Price: R259 000.00**

Lead time on orders is 1 to 2 weeks.

Payment Terms: 50% on placing your order and 50% when we are ready to dispatch your order. EFT transfer prior to dispatch of raw material orders.

# "MY SOAP SHOP"

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3

4

## SUPREME MANUFACTURE & DISTRIBUTION LICENSE

### What you get:

We supply you with a starter kit comprising:  
Manufacturing Equipment: 3 x supreme manufacturing machine 220 volt MIXING UNIT each with a capacity to manufactures 200 litres/Kg per blending +/- every ½ hour, to make at least 1500 to 2000 litres of soap a day. 3 X 200 LT. PVC DRUM, 3 X 100 LT. PVC DRUM, 3 X ELECTRONIC SCALE , 2 X TANK TROLLY, 3 X MEASURING TAPES, 1 x BIG SIGNAGES  
9000 x Branded 1Liter, 1000 x Branded 25 Liter containers, 50 x Soap Shop T-Shirts

- (ii) Beginning stock of chemicals (raw materials) and bottles to make up:
  - 500 litres Dishwashing Liquid,
  - 500 litres Handy - A and
  - 200 litres Bleach
  - 500 litres Fabric Softener.
- (iii) An instruction manual (recipe book) and (iv) the formulas to manufacture 20 x popular sought after products.
- (iv) Marketing material comprising:
  - 2000 x Flyers
  - 2000 x Branded 1Liter containers
  - 2000 x Branded 2 Liter containers
  - 3000 x Business Cards
  - 3 x Large Sign Boards
- (v) 2 x weeks (or more as required) training Comprising MANUFACTURING, PACKAGING, SALES/MARKETING PRICING, BOOKKEEPING.
- (vi) Ongoing Business Support

**License Selling Price: R399 000.00**

Lead time on orders is 1 to 2 weeks.

Payment Terms: 50% on placing your order and 50% when we are ready to dispatch your order. EFT transfer prior to dispatch of raw material orders.

## STANDARD WHOLESALE SHOP LICENSE

### Shop Setup:

### What you get:

#### INITIAL STANDARD STOCK

- HANDY ANDY X 100 liters
- BLEACH X 100 liters
- FABRIC SOFTNER X 100 liters
- DISHWASHING LIQUID X 100 liters
- FOAM BATH X 100 liters
- PINE GEL X 100 liters
- AIR FRESHNER X 100 liters
- CAR SHAMPOO X 100 liters
- GNRL PURP CLEANER X 100 liters

#### OPERATIONAL SYSTEM

- NICELY BRANDED 3 x 3 METER CONTAINERS
- CASH REGISTER TILL POINT
- SIGNAGE BOARD
- 500 ADVERTISING FLYERS
- Ongoing Business Support
- Standard Plastic bottles

#### THE MARKET

Wholesaling opportunity to sell & distribute to other wholesalers, supermarkets, and convenience stores. Households individuals, Hospitals, Prisons, Police stations, Schools, Government Offices, Catering companies, Mortuaries, Restaurants, Taxi owners, Car wash places, and others.

**License Selling Price: R169 000.00**

Lead time on orders is 1 to 2 weeks.

Payment Terms: 50% on placing your order and 50% when we are ready to dispatch your order. EFT transfer prior to dispatch of raw material orders.

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## MARKETING

### Our target market includes:

- Households individuals
- Hospitals
- Prisons
- Police stations
- Schools
- Government Offices
- Catering companies
- Mortuaries
- Restaurants
- Taxi owners
- Car wash places
- And others.....!!!!



## GROSS PROFIT

### Indication of Estimated Earnings Potential for just 5x 750ml Products

Product	Est. No Customers	Est. Cost R/Unit	Est. Selling price R/Unit	Margin R/Unit	Unit Sales /month	Gross Profit R/month
○AIR FRESHNER	10	4.19	9.9	5.71	60	3 426.00
○CAR SHAMPOO	10	3.90	13.5	9.6	60	5 760.00
○FOAM BATH - R	10	4.57	13.7	9.13	60	5 478.00
○OVEN CLEANER	10	1.80	15.5	13.7	60	8 220.00
○ENGINE CLEANER	10	5.56	14.99	9.43	60	5 658.00
<b>Total</b>						<b>28 542.00</b>



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## CONTACT DETAILS

### Factory Address:

7 Ivory Street  
Industrial Area  
George  
6529

Derricke Murray.

Contact cell phone 071 491 2903

e-Mail [murray.derricke@gmail.com](mailto:murray.derricke@gmail.com)

Fax number: 086 729 5533





**4 x GREAT BUSINESS OPPORTUNITIES  
TO CHOOSE FROM**

**“HAVE YOU GOT WHAT IT TAKES, TO START YOUR OWN SMALL  
MANUFACTURING & DISTRIBUTION BUSINESS, PART-TIME  
FROM HOME, & SEE IT QUICKLY GROW IT INTO A PROFITABLE  
ENTERPRISE?” Contact Derricke at 071 491 2903**