

VIETNAM RUBBER GROUP  
AN DIEN INDUSTRY JOINT STOCK COMPANY  
RACH BAP – AN DIEN INDUSTRIAL PARK

Binh Duong, ....., 2013

## QUOTATION

Dear Ms Yen,

Further to your enquiry for a quotation regarding the land subleasing services for your project located in Rach Bap – An Dien Industrial Park, we would kindly like to submit our best offer as follows,

### I. Proposed Prices and Terms of Payment:

1. **Rental Price and Infrastructure Fee** (up to December 12, 2055): **33 USD/ m<sup>2</sup>**, payable in 3 instalments according to the following schedule:
  - + The 1<sup>st</sup> instalment: **50%** of the total, payable right after the land subleasing contract is signed (deduction of the deposit).
  - + The 2<sup>nd</sup> instalment: **40%** of the total, payable within 6 months as of the day when the land subleasing contract is signed.
  - + The 3<sup>rd</sup> instalment: **10%** of the total, payable within 12 months as of the day when the land subleasing contract is signed.
2. **Maintenance Fee:** USD **0.45** / m<sup>2</sup> / year, payable twice per year; the first instalment on June 15 and the second on December 15 in annual payment.
3. **Water Supply Fee:** monthly payment on the 10<sup>th</sup> of the next month, as regards December payable on the 31<sup>st</sup>.
4. **Wastewater Treatment Fee:** sewage volume calculated as equivalent to 80% of the volume of monthly water supply, monthly payment on the 10<sup>th</sup> of the next month, as regards December payable on the 31<sup>st</sup>.

*\* All the above prices and fees are exclusive of VAT.*

*\* The offer is valid for 15 days as from the offering date.*

### II. Free Services:

1. Consulting on procedures, dossiers for investment certificate. Assisting investors in submitting dossiers for investment certificate and receiving investment certificate for investors;
2. Registration for tax code, import-export code and stamp;
3. Consulting on selection of contractors for plant construction and electrical installation;
4. Assisting investors in signing contracts with telecommunications and electricity supplying companies.

PLEASE CONTACT US FOR ANY CLARIFICATION YOU MAY NEED

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