

Executive · Leadership · Training



Thinking Into Results



Makes You Think Personal

A great deal is written on personal development and personal development has never been more alive than today with people across the world becoming more and more pre-occupied with the pursuit of happiness and satisfaction.

To make it simple, personal development can be distilled down to being the study and practice of improving your life, especially your career, education, relationships, health, happiness, productivity, spirituality, and your personal goals.

Makes You Think Business Coaching & Consulting

It doesn't matter if you've been in business for decades, enjoy a multi-national global presence, or are just stepping into true entrepreneurship with the start-up of your company. Business Consulting and Coaching experts Chris Styles and Suzanne Styles have more than 30 years' experience in business development and ownership in both the corporate and entrepreneurial sectors, and they know how to feed that experience into your own unique challenges and situations.

Motivational Speaking

Do you want a motivational speaker who uses clever, powerful metaphors to teach what are even more powerful personal and business success lessons? Do you want a motivational speaker who has perfected the art of authentic story telling? Do you want a motivational speaker who has 'been there and done that' life and business experience wise? Do you want a motivational speaker whose inspirational teachings are perfectly balanced so that they capture the imagination of both the men and the women in the audience? What if you were to get a couple, each a motivational speaker in their own right, for the price of just one top motivational speaker?



Executive and Leadership Training That Goes Beyond “Fast Fixes” to “Forever Changed”

As certified facilitators of the flagship executive and leadership training and corporate growth programme, Thinking Into Results (T.I.R.), Chris and Suzanne Styles are passionate about helping individuals and companies take their results to exponential levels. Thinking Into Results teaches business leaders how to unleash the potential of their two most important assets themselves and their people.

Thinking Into Results comes in from a whole different angle – the only angle that actually works.

Rather than focus on a few “fast fix” solutions that tend to fade away over time, Executive and Leadership Training programme, **Thinking Into Results**, teaches you and the people in your company how to change your business and, ultimately, every aspect of your life that you currently find unsatisfying by actually “reprogramming” your habitual way of thinking (and that includes how you “think” about the workplace).

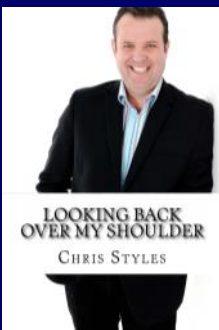
Thinking Into Results represents a radical departure in the whole concept of executive and leadership training. It is our contention that the people who work in your organization don't always require additional training on the particulars of how to do their job, but rather require an actual transformation in their thinking with regard to everything in their lives – including their function within the company.

Regardless of your company's size or structure, the fact remains that a sales team KNOWS everything they need to do in order to make a sale but they're not consistently doing it. Production teams KNOW what they need to do in order to turn out a quality product every single time but they're not consistently proving this to be the case. Engineering personnel know how to invoke the design process to create the next generation



Success Books

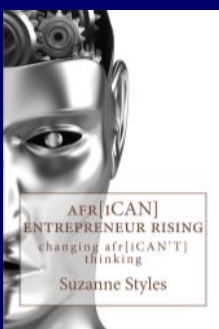
Looking Back Over My Shoulder



This is a story of destruction and redemption, despair and triumph, betrayal and forgiveness, brokenness and wholeness, bondage and freedom, torment and peace, falling down and rising up again and again. Get ready to gain

rich insights into the indomitable nature of the human spirit! Get ready to see demonstrations that we can rise above every negative situation we may face in our lives!

afr[iCAN] entrepreneur rising



Most African entrepreneurs tend to predominantly think thoughts of poverty consciousness (iCAN'T) and not wealth consciousness (iCAN). This has to change and afr [iCAN] entrepreneurs need to learn how to think out

of poverty consciousness, misery and bondage and in to wealth consciousness, abundance and freedom.

of a product line, but they don't DO it with dependable, always-on-the-mark results.

Most people don't even recognize HOW they're thinking, but they DO know that they feel stuck, frustrated or hopeless. Negative feelings continue to feed on the negative results that keep occurring, thus creating a no-win circle that continues to play, day after day and month after month, in their work days and in their lives.

Thinking Into Results, the most powerful, transformational executive and leadership training programme of its kind, drills to the core of the "Knowing-Doing gap" for everyone in an organization from the business owner / CEO, to the part-time receptionist. As Internationally Certified Thinking Into Results Facilitators, Chris and Suzanne Styles expertly guide each participant on an executive and leadership training journey where they discover why they do what they do (and, equally as important, why they don't do what they know they should do).

Further, the Styles empower each of your personnel with the tools required to bring their desires and their results into complete congruency, both in their personal and professional lives. The T.I.R. programmes are custom tailored to meet all your leadership training objectives and, in the process, create more meaningful and purpose-driven lives in your team members as they dramatically improve their results and the culture of the entire organization.

Your people are your organization's greatest resource. Thinking Into Results provides the very best executive and leadership training available on how to draw the most out of each and every person you work with, and provides participants with much valuable personal growth from this exceptional change management process.



[Executive and Leadership Training from Makes You Thinks](http://www.makesyouthink.co.za)

Chris Styles:

From his childhood forward, Chris Styles never thought small. Raised in an entrepreneurial family, his youthful years were certainly responsible for instilling great discipline, persistence and a strong work ethic. Chris studied the elephants of Botswana's Northern Tuli Game Reserve, graduating with a M.Sc. in wildlife ecology from the Mammal Research Institute of the University of Pretoria. After ten years of working throughout Africa on human-wildlife co-existence challenges, Chris sought new growth opportunities. At one point in 1999, Chris remembers emerging from more than 50 job interviews having been told that his degrees in wildlife ecology made him 'unemployable in the corporate world'. Chris persisted, not only garnering employment in this 'untouchable world', but 7 years later, being appointed General Manager to one of South Africa's leading retail banks.



Through his many successful years in banking and finance, Chris continually sought out business mentors and business coaches, understanding that the experience and expertise of others who had gone before him would help him make substantial, quick gains in his own leadership and business growth style. When he eventually chose the entrepreneurial path, Chris chose to be a Business Coach. Since his embarking on Business Coaching, Chris Styles has become widely recognised throughout Africa as an acclaimed business coach who can guide entrepreneurs on to the right path and help established businesses to greater productivity and profitability.

Suzanne Styles:

Despite the fact that she didn't complete a formal education, and found herself a single parent with three children at the age of 26, Suzanne pressed on. She was determined to find her way beyond the initial structured family and community she had emerged from. Suzanne stumbled into the advertising industry and realised she'd found a niche which would allow her to grow in business. She became South Africa's first female director of an Out of Home Media company and then co-founded her own company, Airport Media, in 2002. Ten years later, she was selling the entity at its highest point of success. Suzanne's extensive business and entrepreneurial experience made the transition from entrepreneur and business woman, to professional business coach, a natural one.

As a vastly experienced business coach, Suzanne teaches unique life and business success mechanisms. These are skills that she, herself, practiced along the way to achieve one success after another. She has an in-depth understanding for women in the workplace as well as for those women entrepreneurs who are building businesses without a lot of support from families or community circles. "Even if no one in your family or circle of life has ever managed to build a hugely successful business, their facts have nothing to do with how you will succeed," says Suzanne. "All your results ultimately come from what you think about all day long. Because we can develop ways to change and control our thoughts, we can do exactly the same with our lives and businesses."

www.makesyouthink.co.za

Thinking Into Results Executive and Leadership Training

✉ Info@makesyouthink.co.za

☎ +27 83 625 6844

