

Business Seminars



People · Purpose · Performance · Profit





Makes You Think Personal Development Seminars

A great deal is written on personal development and personal development has never been more alive than today with people across the world becoming more and more pre-occupied with the pursuit of happiness and satisfaction.

To make it simple, personal development can be distilled down to being the study and practice of improving your life, especially your career, education, relationships, health, happiness, productivity, spirituality, and your personal goals.

Makes You Think Business Coaching & Consulting

It doesn't matter if you've been in business for decades, enjoy a multi-national global presence, or are just stepping into true entrepreneurship with the start-up of your company. Business Consulting and Coaching experts Chris Styles and Suzanne Styles have more than 30 years' experience in business development and ownership in both the corporate and entrepreneurial sectors, and they know how to feed that experience into your own unique challenges and situations.

Motivational Speaking

Do you want a motivational speaker who uses clever, powerful metaphors to teach what are even more powerful personal and business success lessons? Do you want a motivational speaker who has perfected the art of authentic story telling? Do you want a motivational speaker who has 'been there and done that' life and business experience wise? Do you want a motivational speaker whose inspirational teachings are perfectly balanced so that they capture the imagination of both the men and the women in the audience? What if you were to get a couple, each a motivational speaker in their own right, for the price of just one top motivational speaker?

MIND FIT FOR BUSINESS

As a leader and business owner you will know that feeling where it is as if you're taking two steps forward and one step back. Where previously you were absolutely certain of your strategy and plans, suddenly worry and doubt has crept in to your everyday thoughts and you find that you're constantly questioning yourself. You can turn all this around right now with Makes You Think's Mind-Fit for Business Seminar and again proceed toward your goals with a new-found confidence.

1 DAY SEMINAR - <http://makesyouthink.co.za/business-seminars/mind-fit-business-seminar/>

HOW TO MAKE MONEY AND CREATE WEALTH

Think of money as a flowing river. One side of the river flows towards wealth, abundance, health and happiness whilst the other side flows towards poverty, scarcity, sickness and misery. The side you find yourself on is as a direct result of your thoughts. Making money all starts with one simple thing – deciding to do so. Thing is, your thoughts determine your emotions, your emotions determine your behaviours, your behaviours determine your actions and your actions determine your results. That's why if you want to make more money you need to learn how to think yourself in to the riches you desire. Makes You Think teaches you how to do this.

BUSINESS CONFIDENCE SEMINAR

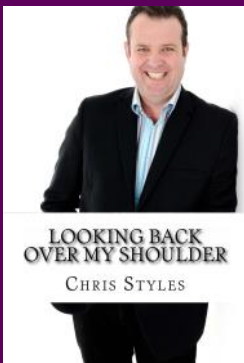
Any business person displaying high levels of business confidence tells the world in no uncertain terms that "I know and you know that I know." They display a high level of awareness and every bit of their demeanour tells everyone else that they absolutely back themselves, their business, their ideas, their goals, their plans and the results which they plan to post. It is as if they have some magical chemistry about them which makes others want to associate with them, be around them, partner with them, work for them, even invest in them and their business. The business confidence which oozes out of them, effortlessly so, is because their confidence is a knowing; it is an inner certainty and absolutely nothing can change where they are headed, success wise.

1 DAY SEMINAR - <http://makesyouthink.co.za/business-seminars/business-confidence-seminar/>



Success Books

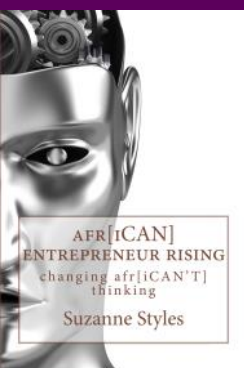
Looking Back Over My Shoulder



This is a story of destruction and redemption, despair and triumph, betrayal and forgiveness, brokenness and wholeness, bondage and freedom, torment and peace, falling down and rising up again and again.

Get ready to gain rich insights into the indomitable nature of the human spirit! Get ready to see demonstrations that we can rise above every negative situation we may face in our lives!

afr[iCAN] entrepreneur rising



Most African entrepreneurs tend to predominantly think thoughts of poverty consciousness (iCAN'T) and not wealth consciousness (iCAN).

This has to change and afr[iCAN] entrepreneurs need to learn how to think out of poverty

consciousness, misery and bondage and in to wealth consciousness, abundance and freedom.

GOAL SETTING

Why is so much emphasis placed on goal setting and achieving? Because it works! Goals can truly help you get what you want in life if you have the vital insight and determination to take advantage of them. A goal must inspire and serve to be a focussed objective that nudges you to wrap your mind around opportunities and tasks for achievement. People without a goal are lost; they have no compass. Chart your clear course with Makes You Think.

1 DAY SEMINAR - <http://makesyouthink.co.za/business-seminars/goal-setting-achieving/>

HOW TO START A BUSINESS AND CREATE A GREAT BUSINESS PLAN

You're fed up with working for someone else, you want more, much more, yet all the 'nay-sayers' around you tell you that now is not a good time to start that business of your dreams. Well, newsflash, there is never a good time to start a business. You have a choice though. You can either listen to what others say and remain frustrated and in bondage or you can take that bold step and enter the rewarding world of the entrepreneur. Start SMART with Makes You Think, get the edge on the rest and learn upfront how to think your business in to the results you are worthy and deserving of .

Dwight Eisenhower said "Plans are nothing; planning is everything". Almost everyone in business will tell you that they have a plan. That is, until they get hit by the unexpected and have to adapt right there and then to the changing circumstances around them. Whilst building your new / reviewing your existing business plan with Makes You Think you will be taught how to mentally deal with those guaranteed terror barriers in business. Successfully navigating these terror barriers is the difference between winning and losing in business.

PERFORMANCE LEAP

How on earth did they do that? How did their business grow so rapidly and in such a short space of time? Simple – they thought unconventional thoughts and did unconventional things in unconventional ways because convention doesn't allow for those quantum leaps which business owners so desire. Embrace the unconventional with Makes You Think and discover those new uncharted routes which will offer up the dramatic performance step-change you seek for your business.

1 DAY SEMINAR - <http://makesyouthink.co.za/business-seminars/performance-leap-busienss-seminar/>

YOUR SEMINAR FACILITATORS

Chris Styles:

From his childhood forward, Chris Styles never thought small. Raised in an entrepreneurial family, his youthful years were certainly responsible for instilling great discipline, persistence and a strong work ethic. Chris studied the elephants of Botswana's Northern Tuli Game Reserve, graduating with a M.Sc. in wildlife ecology from the Mammal Research Institute of the University of Pretoria. After ten years of working throughout Africa on human-wildlife co-existence challenges, Chris sought new growth opportunities. At one point in 1999, Chris remembers emerging from more than 50 job interviews having been told that his degrees in wildlife ecology made him 'unemployable in the corporate world'. Chris persisted, not only garnering employment in this 'untouchable world', but 7 years later, being appointed General Manager to one of South Africa's leading retail banks.



Through his many successful years in banking and finance, Chris continually sought out business mentors and business coaches, understanding that the experience and expertise of others who had gone before him would help him make substantial, quick gains in his own leadership and business growth style. When he eventually chose the entrepreneurial path, Chris chose to be a Business Coach. Since his embarking on Business Coaching, Chris Styles has become widely recognised throughout Africa as an acclaimed business coach who can guide entrepreneurs on to the right path and help established businesses to greater productivity and profitability.

Suzanne Styles:

Despite the fact that she didn't complete a formal education, and found herself a single parent with three children at the age of 26, Suzanne pressed on. She was determined to find her way beyond the initial structured family and community she had emerged from. Suzanne stumbled into the advertising industry and realised she'd found a niche which would allow her to grow in business. She became South Africa's first female director of an Out of Home Media company and then co-founded her own company, Airport Media, in 2002. Ten years later, she was selling the entity at its highest point of success. Suzanne's extensive business and entrepreneurial experience made the transition from entrepreneur and business woman, to professional business coach, a natural one.

As a vastly experienced business coach, Suzanne teaches unique life and business success mechanisms. These are skills that she, herself, practiced along the way to achieve one success after another. She has an in-depth understanding for women in the workplace as well as for those women entrepreneurs who are building businesses without a lot of support from families or community circles. "Even if no one in your family or circle of life has ever managed to build a hugely successful business, their facts have nothing to do with how you will succeed," says Suzanne. "All your results ultimately come from what you think about all day long. Because we can develop ways to change and control our thoughts, we can do exactly the same with our lives and businesses."

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