



AJP Energy Enterprise
 39, Alhaja Toyibat Adeniji Yusuf street, Medina Estate, Gbagada
 Lagos 100242, Nigeria
 +234 9036538554
 Contact person: Okoli Austin Okechukwu

Company:
 Address:
 Customer Nr. AJP Energy:
 Phone:
 Contact person:

Price list TS-System 48 V

| Type | Description | Unit | Price | Price per kWh | LCOS |
|---|---|-------|-------------|---------------|-------------|
| APU 48 Volt | Active Power Unit 48 Volt (for 1-16 Battery modules) incl. cable | piece | 2.095,00 € | | |
| Battery module | Battery module 4,8 kWh (100% DOD; 1C) incl. ABO (Active Battery Optimizer) | piece | 2.650,36 € | 469,33 €/kWh | |
| Rack TS 25 | Battery cabinet - 600 x 600 x 1300 incl. base 100 mm (1 - 5 Battery modules) | piece | 1.279,00 € | | |
| Rack TS 40 | Battery cabinet - 600 x 600 x 1900 incl. base 100 mm (1 - 8 Battery modules) | piece | 1.586,00 € | | |
| Rack TS 50 | Battery cabinet - 600 x 600 x 2300 incl. base 100 mm (1 - 10 Battery modules) | piece | 1.796,00 € | | |
| Cable set 48 V | Connector / ISO SPI / 48 Volt cable (for one Battery module) | piece | 23,87 € | | |
| Cabinet connector 48V, 1,20 m | Connector set, for the connection of two battery modules in two adjacent battery cabinets | piece | 64,57 € | | |
| Cabinet connector 48V, 2,30 m | Connector set, for the connection of two battery modules in two adjacent battery cabinets | piece | 90,60 € | | |
| DC-connection cable 48V, 5 m | Connection cable set, for connection from APU to Bat Fuse (Sunny Island) | piece | 290,76 € | | |
| DC-connectionset Bat Fuse to Sunny Island, 10m | Connection cable set, consist of: 2 x 2 m Master to Bat Fuse, 2 x 1 m Slave 1 to Bat Fuse, 2 x 2 m Slave 2 to Bat Fuse | piece | 108,19 € | | |
| DC-connectionset Bat Fuse to Sunny Islands, 20m | Connection cable set, consist of: 2 x 4 m Master to Bat Fuse, 2 x 1 m Slave 1 to Bat Fuse, 2 x 4 m Slave 2 to Bat Fuse | piece | 177,60 € | | |
| Accessory kit LV | Installation manual LV, Battery room sticker, USB Stick LV | piece | for free | | |
| Netgear Switch GS108GE | Switch | piece | 30,00 € | | |
| TESVOLT battery systems | | | | | |
| TS 25 | 9,6 kWh 1 x APU / 2 x Battery module incl. ABO / 1 x Cable set / Rack 600 x 600 x 1300 /Connection cable set 5m / NetGear Switch | piece | 9.050,80 € | 942,79 €/kWh | 0,128 €/kWh |
| | 14,4 kWh 1 x APU / 3 x Battery module incl. ABO / 2 x Cable set / Rack 600 x 600 x 1300 /Connection cable set 5m / NetGear Switch | piece | 11.726,44 € | 814,34 €/kWh | 0,111 €/kWh |
| | 19,2 kWh 1 x APU / 4 x Battery module incl. ABO / 3 x Cable set / Rack 600 x 600 x 1300 /Connection cable set 5m / NetGear Switch | piece | 14.402,09 € | 750,11 €/kWh | 0,102 €/kWh |
| | 24,0 kWh 1 x APU / 5 x Battery module incl. ABO / 4 x Cable set / Rack 600 x 600 x 1300 /Connection cable set 5m / NetGear Switch | piece | 18.097,62 € | 754,07 €/kWh | 0,102 €/kWh |
| TS 40 | 28,8 kWh 1 x APU / 6 x Battery module incl. ABO / 5 x Cable set / Rack 600 x 600 x 1900 /Connection cable set 5m / NetGear Switch | piece | 20.060,38 € | 696,54 €/kWh | 0,095 €/kWh |
| | 33,6 kWh 1 x APU / 7 x Battery module incl. ABO / 6 x Cable set / Rack 600 x 600 x 1900 /Connection cable set 5m / NetGear Switch | piece | 22.736,02 € | 676,67 €/kWh | 0,092 €/kWh |
| | 38,4 kWh 1 x APU / 8 x Battery module incl. ABO / 7 x Cable set / Rack 600 x 600 x 1900 /Connection cable set 5m / NetGear Switch | piece | 25.411,67 € | 661,76 €/kWh | 0,090 €/kWh |

Powering the Future World Economy with Clean and Reliable Energy

39, Alhaja Toyibat Adeniji Yusuf Street, Medina Estate, Gbagada. Lagos 100242. Nigeria.
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version: 01.04.2020 | valid until: 30.08.2020

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|-------|----------|--|-------|-------------|--------------|-------------|
| TS 50 | 43,2 kWh | 1 x APU / 9 x Battery module incl. ABO / 8 x Cable set / Rack 600 x 600 x 2300 /Connection cable set 5m / NetGear Switch | piece | 28.297,31 € | 655,03 €/kWh | 0,089 €/kWh |
| | 48,0 kWh | 1 x APU / 10 x Battery module incl. ABO / 9 x Cable set / Rack 600 x 600 x 2300 /Connection cable set 5m / NetGear Switch | piece | 30.972,96 € | 645,27 €/kWh | 0,088 €/kWh |

SMA Sets ON-Grid

| Type | Power | Description | Unit | Price |
|----------------------|---------|--|-------|-------------|
| 4.4M-13 Set | 3,3 kW | SI 4.4M-13 + Sunny Home Manager 2.0 | piece | 2.643,35 € |
| 6.0H-13 Set | 4,6 kW | SI 6.0H-13 + Sunny Home Manager 2.0 | piece | 2.955,35 € |
| 8.0H-13 Set | 6,0 kW | SI 8.0H-13 + Sunny Home Manager 2.0 | piece | 3.056,75 € |
| 3 x 4.4M-13 Set | 9,9 kW | 3 x SI 4.4M-13 + Sunny Home Manager 2.0 + Bat Fuse B-03 | piece | 7.618,92 € |
| 3 x 6.0H-13 Set | 13,8 kW | 3 x SI 6.0H-13 + Sunny Home Manager 2.0 + Bat Fuse B-03 | piece | 8.554,92 € |
| 3 x 8.0H-13 Set | 18,0 kW | 3 x SI 8.0H-13 + Sunny Home Manager 2.0 + Bat Fuse B-03 | piece | 8.859,12 € |
| 6 x 8.0H-13 + MC-Box | 36,0 kW | 6 x SI 8.0H-13 + 2 x SYSCAN + MC-Box 12 + 2 x Bat Fuse B-03 + SMA Data Manager M - Set + Energy Meter + Grid-Connect-Box 12.3-20 | piece | 28.543,81 € |

SMA Sets OFF-Grid

| Type | Power | Description | Unit | Price* |
|----------------------|---------|--|-------|-------------|
| 4.4M-13 | 3,3 kW | SI 4.4M-13 | piece | 2.106,00 € |
| 6.0H-13 | 4,6 kW | SI 6.0H-13 | piece | 2.418,00 € |
| 8.0H-13 | 6,0 kW | SI 8.0H-13 | piece | 2.519,40 € |
| 3 x 4.4M-13 Set | 9,9 kW | 3 x SI 4.4M-13 + Bat Fuse B-03 | piece | 7.081,57 € |
| 3 x 6.0H-13 Set | 13,8 kW | 3 x SI 6.0H-13 + Bat Fuse B-03 | piece | 8.017,57 € |
| 3 x 8.0H-13 Set | 18,0 kW | 3 x SI 8.0H-13 + Bat Fuse B-03 | piece | 8.321,77 € |
| 6 x 8.0H-13 + MC-Box | 36,0 kW | 6 x SI 8.0H-13 + 2 x SYSCAN + MC-Box 12 + 2 x Bat Fuse B-03 + SMA Data Manager M - Set | piece | 23.957,41 € |

SMA components

| Type | Description | Unit | Price* |
|---------------------------|---|-------|------------|
| Energy Meter 2.0 | Energy measuring device | piece | 296,40 € |
| SMA Sunny Home Manger 2.0 | SMA Sunny Home Manger 2.0 | piece | 537,35 € |
| SI-SYSCAN-NR | Communication to the cluster controller | piece | 120,00 € |
| NS 1 | Backup distribution (1-phase) | piece | 917,82 € |
| NS 3 | Backup distribution (3-phase) | piece | 957,49 € |
| Enwitec Bat Fuse B-01 | Bat Fuse (1 phase) On-Grid / Off-Grid / emergency power | piece | 442,60 € |
| Enwitec Bat Fuse B-03 | Bat Fuse (3 phase) On-Grid / Off-Grid / emergency power | piece | 724,03 € |
| Grid-Box 12 | Grid-Connect-Box-12.3-20 | piece | 4.290,00 € |
| MC-Box 6 | MultiCluster-Box - 6.3-11 Off-Grid | piece | 3.510,00 € |

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| MC-Box 12 | MultiCluster-Box -12-3 Off-Grid | piece | 6.240,00 € |
| MC-Box 36 | MultiCluster-Box - 36.3-11 Off-Grid | piece | 12.402,00 € |

Abbreviations

SI - Sunny Island

SWDM - Speedwire Data module

agreed by:

Okoli Austin Okechukwu

agreed on:

29.04.2020

SPECIAL CONDITIONS:

Delivery Terms:

CIF (according to INCOTERMS 2010)

Pick up of ordered goods:

The customer is obliged to collect the goods immediately upon the specified completion date, but latest within 3 working days thereafter.

Validity:

This price list is only valid for the specified customer and for orders from 01.04.2020 until 30.08.2020. All previous price list is replaced and become invalid.

Price Guarantee:

AJP Energy Enterprise gives the specialist partner a price guarantee for quotations made by 30.08.2020.

Miscellaneous:

- Unauthorized publication or dissemination of this price list is not permitted.
- All prices are stated in Euro and exclude taxes, shipping, customs & duties.
- Availability, errors and specifications subject to change without notice.
- Our standard terms and conditions apply - available here <https://www.ajpenergy.weebly.com>
- A binding contract is only concluded upon receipt of an order confirmation from AJP Energy Enterprise.

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