

Universal Translation Services www.universal-translation-services.com

# HELPING with GLOBALIZATION, CERTIFICATION AND NOTARIZATION



# UNIVERSAL TRANSLATION SERVICES Brochure 2017

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#### QUALITY IS NOT THE ONLY THING THAT MATTERS

# TRANSLATIONS

#### Universal Translation Services is an international translation agency providing multilingual services including translation, typesetting, interpreting and localization.

In today's global marketplace, communication with overseas customers, partners, suppliers and colleagues is essential. Universal Translation Services provides quality translations. We do not work with automated computer programs that can lead to mistranslations; all our translations are produced by human linguists and proofread by a second linguists.

All our translations are done by native linguists that only translate into their mother tongue. Before becoming a member of our translation team, all linguists are reviewed, undergo a rigorous selection procedure and are regulary assessed to ensure that their skills and knowledge are up to date.

There is always a translator and an independent proofreader working on your translation.

We take our work seriously and know that deadlines can be crucial within a company. In order to control our workflow and our translators we have special project management software to keep control of every step within the translation process.



## The translation quote

When you deliver the documents for translation, we analyse the amount of words and specifications needed for your translation process. We will send the quote and deadline for your project.





Technical part and QA process

After your project has been translated, our special technical team will review technical parts regarding your project if needed and a special QA procedure will be conducted.

#### "There is much more then only delivering a perfect translation."

## WORKFLOW



#### The assigning process

After agreeing to our quote we start with the assigning process and find the best translator and proofreader for your project. We inform you about the progress of your translation by email.



#### Delivery of your project

If all these steps are successfully completed, we will deliver your project on the agreed deadline date.

Efficient management of translation projects is just a part of THE TRANSLATION

# About Our **SERVICES**



We can help you with a lot of translation services in order to present your company

or your products in a different language to reach more overseas markets.

A t Universal Translation Services we provide professional translation services for our clients. Our professional translators are assigned according to the nature of the task, matching mother tongue language skills, qualifications and subject expertise as closely as possible to your requirement.

We look at the whole picture to ensure the full impact of your message is captured and conveyed in your translations.

We have experts based around the world with a minimum of 5 years' professional experience in translating documents to an extremely high standard. We always seek to develop excellent on-going relationships with our clients, based on trust and professionalism. It is these relationships which are the backbone of our company.

We work to meet tight deadlines and require our translators to sign confidentiality agreements to give clients peace of mind.

## <sup>6</sup> OUR SERVICES



Just translate If your translation is not that important, you can choose understanding of the text and reduce the price of your translation by choosing for translate only!



VOICE OVER

Change your translation In cases when you have an existing translation but you need to make changes in the original text, we can help you with editing your translation.



PROOFREADING



**Proofreading only** If you have a translation and you want it double checked, you can contact us for proofreading only. There can be several reasons why you choose proofreading only.

Word documents, Excel files... We can deliver your documents in the same format as the source file. The translator will then work directly in this editable format.

DTP

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## OUR SERVICES

When text is not the case For high quality voice over for your commercial or video you can contact us for voice overs in all languages.



Indesign, Illustrator ..... If your brochure needs to be translated, 9 out of 10 times the brochure is made in Indesign. We can use your original Indesign file to translate and deliver the Indesign file in the preferred language(s). DTP is needed to adjust the formatting.

## **8** PROJECT **MANAGEMENT**

## SPECIAL PROJECT MANAGEMENT SOFTWARE

## PROJECTS & **DEADLINES**

Attitude!

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Of our Translation Projects are delivered on time

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**67**%

Of our translators

B esides using our latest translation memory tools to provide consistent and accurate translations, we have developed special project management with which we manage to control 100 percent of the translation projects.

All our translators have a live connection with us so we can ask them any question at any time and solve problems easily.

The complete project management process of translation projects are controlled, managed and handled with care.

Our clients have access to the client

version where you can see all your translation projects and the documents translated, even from years ago. You can ask our project managers any question you may have live online. We are convinced that good communication between you as the cus-

tomer, our project manager and the translator and proofreader is essential for translation projects.

This also means that, during the translation and proofreading phase, our translator and proofreader for your project can ask you questions directly, to which you can respond.

"The fact that this translation company is open 24 hours a day is really great as even late in the evening I am able to get my documents translated and delivered the next morning"



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## PROJECT MANAGEMENT

## <sup>10</sup> GLOBALIZATION

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W ith the continuation of global communication and travel, more and more companies are shifting from ust targeting their local markets to targeting the international market. However, if you are marketing your products globally you have to be cautious and aware of the differences in language and culture. A word in English might have a completely different meaning in Spanish that could be harmful to your company's reputation.

#### World wide web

Your internet message: It is important to present your products on the internet in different languages. This will give the option to reach different target groups.

#### Manuals

Your products: Not only your website but also your products needs to be available in different languages.

#### **Brochures**

Brochures are important: A brochure for future reference needs to be available on the web for online view or downloading to be reviewed later.

#### Correspondence

Communicate: Communicating with your new target group in their language will give you a step forward.....

## GLOBALIZATION

#### Important reference

#### Some tips regarding globalization

#### - Take notice of local sites

Really understand the different markets that you're trying to reach. It helps to have a design that can appeal to various cultural backgrounds and is accessible to (almost) everyone that visits your site, so follow the lead of Facebook or Amazon when it comes to creating an all-encompassing approach to your website.

#### - Become local

One thing you can easily do to appeal to a specific overseas market is to create a localized Top Level Domain (TLD) for each country or language.

#### - Ponder your keyword selection

You need to be sure that your SEO and PPC keywords that you use in copy and tags are properly researched for each target market. Also, it would help you to know what the successful keywords of their local competition are, as well as maybe using some specific, local terms along with your more generic words. And, please, make sure you test and analyze your selected keywords. You won't be sorry.

#### - Start small

To see both how well your translating skills are working and how your e-commerce business is going over in a new market, start by just offering a limited (and targeted) range of products when first launching your site overseas.

#### - Human translators work best

We've all seen the hours of mindless fun that can be had copy and pasting between various online translators, but I think you may want a bit more security when translating for your business. Poor grammar and awkward phrasing are off-putting for anyone, so make sure that you're content is translated, or at the very least checked, by a professional, HUMAN translator before your site goes live.



## 12 LANGUAGES

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## WE LOVE OUR LANGUAGES



#### Can't find the language?... contact us

African Danish Akan Dari Albanian Dutch English Amharic Arabic Estonian Armenian Farsi Assamese Fijan Filippino Assyrian Finnish Azeri Behasa French Baluchi German Bengali Greek Bislama Guarani Bosnian Greek Guajarati Brunei Hebrew Bulgarian Hindi Burmese Byerlorussian Hungarian Chaklean Ikiribati Irish Chinese Chinese Mandarin Italian Cook Maori Japanese Creole lavanese Croatian Kannada Szech

Korean Kurdish Laotian Latvian Lezgin Malay Malayam Maltese Mainpari Massai Nauruan Nepali Niuen Nuristani Pasha Pashtu Persian Pidgin Polish Portugese

Lithuanian Macedonian Madurese Norwegian

Punjabi

Pushtu

Russian

Samo

Serbian

Shone

Sindhi

Slovak

Slovene

Somali

Spanish

Swahili

Swedish

Tavuluan

Teo Chiew

Taglog

Tetum

Tigrigna

Thai

Tamil

Sudanese

Slovenian

Sinhalese

Romanian

Tongan Turkish Turkmani Ukranian Urdu Uzbeki Vietnamese



# Impossible deadline? **WECAN** HELP

By assigning several translators to your projects, we can help you with the translation of your urgent documents.

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## DEADLINES

#### Our office is open 24 hours a day

#### Same day delivery:

We know that letters and/or documents for translation can be in urgent need for your company. European Translate can deliver the same day without charging extra costs.

> We don't charge extra for weekend translations or urgent translations





# CONTACT US

Request a quote now 1-844-wetranslate

WE TAKE CARE OF YOUR TRANSLATION







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